# TREASURY BOARD COMMONWEALTH OF VIRGINIA

December 21, 2011 9:00 a.m.

Treasury Board Conference Room James Monroe Building 101 N. 14th Street, 3rd Floor Richmond, Virginia

Members Present:

Manju S. Ganeriwala, Chairwoman

David K. Boyer Craig Burns David Von Moll

William W. Harrison, Jr.

Members Absent:

Shaza Andersen

Thomas N. Chewning

Others Present:

Kristin Reiter Department of the Treasury Tim Wilhide Department of the Treasury Robert Young Department of the Treasury Evie Whitley Department of the Treasury Michael Tutor Department of the Treasury Leslie English Department of the Treasury Tracey Edwards Department of the Treasury Glenn Dellinger Department of the Treasury Harold Moore Department of the Treasury Bill Watt Department of the Treasury Janet Aylor Department of the Treasury **Donald Ferguson** Attorney General's Office Chris Lemons Office of the Attorney General

Bryce Lee Optimal Service Group of Wells Fargo
Brian Moore Optimal Service Group of Wells Fargo
Karen Hawkridge Optimal Service Group of Wells Fargo
Evan Franks Optimal Service Group of Wells Fargo
T.C. Wilson Optimal Service Group of Wells Fargo
Joe Montgomery Optimal Service Group of Wells Fargo

Mike Driscoll Auditor of Public Accounts

Bill Zuk J.P. Morgan
Joette Levine J.P. Morgan
Rick Petillo First Southwest
Kayla MacEwen First Southwest
R. Hart Lee Williams Mullen

Mel Tull Virginia Banker's Association

Tom Howard TD Bank, NA Chris Anabia TD Bank, NA

Lara Hanson BB&T

Vanessa Hampton BB&T

Megan Gilliland Christian Barton Eric Ballou Christian Barton

Michael Walsh Virginia Department of Transportation

Bryan Nettles Hunton & Williams

Steve Schemmel Bank of America Merrill Lynch Scott Detar Bank of America Merrill Lynch

John Lawson Virginia Department of Transportation

Hart Lee Williams Mullen

Rodney Oliver Virginia Port Authority

JoAnne Carter PFM Kristy Choi PFM

Chuck Shimer Kutak Rock LLP
Kevin Rotty Morgan Keegan
Arthur Anderson McGuireWoods
Patrick Dixon Wells Fargo
Reid Andrews Wells Fargo

Richard Hurlbert, Jr. Kaufman & Canoles Kevin Larkin Bank of America June Tomes Bank of America Charles Peck Morgan Stanley

## **Call to Order and Approval of Minutes**

Chairwoman Ganeriwala welcomed Board members and called the meeting to order at 9:45 a.m.

Chairwoman Ganeriwala asked if there were any changes or revisions to the Minutes of the November 9, 2011 meeting; there being none, Chairwoman Ganeriwala asked for a vote for approval, Mr. Boyer moved the approval of the Minutes, Mr. Harrison seconded, and the motion carried unanimously.

#### **Public Comment**

None

### **Agenda Items**

Resolution Approving the Plan of Finance for the Issuance and Sale by the Commonwealth Transportation Board of the Commonwealth of Virginia Federal Revenue Grant Anticipation Notes, Series 2012A.

Janet Aylor reviewed the package including the Preliminary Financing Summary, and introduced the Virginia Department of Transportation (VDOT) team and advisors. She explained the bonds would be used to finance a portion of the cost of widening the Downtown Tunnel in Portsmouth.

Arthur Anderson of McGuire Woods, Bond Counsel to the Commonwealth Transportation Board (CTB) for this issue reviewed the Treasury Board Resolution

Chairwoman Ganeriwala asked what the spread to MMD would be for the GARVEEs. Steven Schemmel from Bank of America/Merrill Lynch responded that the GARVEEs would likely price 50 basis points higher than the MMD scale.

Mr. Harrison asked since the resolution allowed for a 20 year amortization but the expectation is that the issue would mature in 15 years, what would make VDOT want to go to 20 years? John Lawson, CFO of VDOT responded that if somehow the anticipated federal reimbursements were not expected to be met, then the 20 year amortization would result in a smaller annual debt service. However, the current projections provide more than sufficient revenues to meet the debt service required for the 15 year amortization.

Chairwoman Ganeriwala asked if there were any further questions. There being none, she asked for a Motion to approve. Mr. Harrison moved that the Motion be adopted. Mr. Boyer seconded, and the Motion carried unanimously.

Resolution Approving the Plan of Finance for the Issuance and Sale by the Commonwealth Transportation Board of the Commonwealth of Virginia Transportation Revenue Refunding Bonds, Series 2012A (Northern Virginia Transportation District Program) and Series 2012B (U.S. Route 58 Corridor Development Program).

Janet Aylor reviewed the Preliminary Financing Summary along with the other documents in the package. She noted the bonds would be issued under a standing resolution adopted by the CTB in 2010.

Bryar Nettles of Hunton & Williams, Bond Counsel to the CTB for this issue, reviewed the Treasury Board Resolution.

Chairwoman Ganeriwala asked if the true interest cost exceeded 4.25 percent, would it still be within the parameter for savings. It was reported that it would.

Chairwoman Ganeriwala asked if there were any further questions. There being none, she asked for a Motion to approve. Mr. Boyer moved that the Motion be adopted. Mr. Von Moll seconded, and the Motion carried unanimously.

Resolution Approving the Plan of Finance for the Issuance by the Virginia Port Authority of Commonwealth Port Fund Revenue Refunding Bonds, Series 2012.

Mr. Harrison announced that he was abstaining from the discussion and vote on this issue as his firm is serving as bond counsel on the transaction.

Leslie English reviewed the Preliminary Financing Summary with the Board and introduced the VPA Financing team.

Mr. Von Moll pointed out that the Preliminary Financing Summary contained in the Board package did not have the net present value savings statistics in it. Ms. English announced that savings were currently estimated at \$10.6 million or 10.12%. Mr. Von Moll requested the Preliminary Financing Summary be revised to include the estimated savings for the official record of the Treasury Board. Hart Lee of Williams Mullen, Bond counsel to the Virginia Port Authority, reviewed the Treasury Board Resolution.

Chairwoman Ganeriwala asked if there were any further questions. There being none, the Chairwoman asked for a Motion to approve. Mr. Boyer moved that the Motion be adopted. Mr. Von Moll seconded, and the Motion carried unanimously.

# **Board Briefing**

Optimal Service Group of Wells Fargo Advisors Review of the Tobacco Indemnification and Community Revitalization Endowment (Tax Exempt & Taxable) 3<sup>rd</sup> Quarter of 2011.

Karen Hawkridge and Bryce Lee from Wells Fargo Advisors provided the Board with a review of the General Account and Credit Portfolio evaluation for quarter ending September 30, 2011. Karen Hawkridge noted that the credit holdings of the General Account managers pulled down performance late in the 3rd quarter but that performance had recovered in October.

#### **Staff Reports:**

#### **Debt Management**

Evie Whitley reviewed the Debt Calendar as of December 9, 2011, the Master Equipment Leasing Program report as of November 30, 2011, and the Energy Lease Program as of November 30, 2011. She noted that the Invitation for Bids for the Master Equipment Leasing Program will be issued next month.

She informed the Board of the December 7, 2011 action by Moody's on the five states that were assigned a negative outlook. Of the five, Virginia, Maryland and New Mexico will remain on a negative outlook, while Tennessee and South Carolina were returned to a stable outlook. Mr. Boyer asked for a copy of Moody's Report.

#### **Security for Public Deposits**

Ms. Reiter reviewed the Security for Public Deposits report for the month ending October 31, 2011 and stated that no banks were undercollateralized in October. She also indicated that there were no changes in the IDC Rankings Report during October. The IDC rankings will be updated in the reporting for the month of December. She reviewed the monthly compliance statistics reports for the month ending October 31, 2011.

In accordance with the Treasury Board's Opt-out Guidelines, banks are annually between November 1<sup>st</sup> and December 1<sup>st</sup> given the option to switch from the collateral pool to the opt-out method to secure their Virginia public deposits for the next calendar year. Three banks will be leaving the collateral Pool effective January 1, 2012. They are Premiere, Regions and Toronto Dominion.

Chairwoman Ganeriwala inquired about why United Central Bank was late in the submission of their SPDA reporting 50% of the time. Ms. Reiter said that the bank does not currently have any Virginia public deposits. There has also been a change in the staffing assigned to SPDA reporting at the Bank.

# **State Non-Arbitrage Program (SNAP)**

Tim Wilhide reviewed the Virginia State Non-Arbitrage Program report for the month ended November 30, 2011. He informed the Board that the current yield was up two basis points from the prior month. The Board had no further questions.

#### **Investments**

Mr. Wilhide reviewed the Investment Report for November 2011. He also reviewed the Local Government Investment Pool reports as of November 30, 2011.

Mr. Craig Burns left the meeting at 10:58.

#### **Other Business:**

None.

Chairwoman Ganeriwala stated the next meeting of the Board would be on January 18, 2011. She asked if there was any further business to come before the Board. There being none, Mr. Boyer moved the meeting be adjourned at 10:58 a.m.; Mr. Von Moll seconded, and the motion carried unanimously.

Respectfully submitted,

Manju S Ganeriwala, Chairwoman

Commonwealth of Virginia Treasury Board

# Attachments "A through B"

Documents are available for review at

The Department of the Treasury